



## **Richard P. Lewandowski, Founder – Director, Direct Gain Consulting**

Richard P. Lewandowski, Qualified NYSEDA Entrepreneur in Residence (NEIR) for clean energy companies. The EIR program is facilitated and managed by Columbia Technology Ventures (CTV). As a NEIR I work with startups, inventors and investors to help early-stage companies navigate the nuances of technology commercialization and fund raising, often as a pre-revenue company. I also work as a consultant to large corporate clients who are introducing new technologies, products, business models or need guidance on developing or managing policies to help facilitate their long-term corporate vision. This typically includes improving business plans, building management teams, establishing and maintaining relationships and working with regional incubators, technical or financial ecosystems or other economic development organizations to identify, secure or manage government funding.